

Unit 499 BoD Minutes

November 24, 2019

Mulligan Room, Rossmoor

**Attendees:** Lyn Sacco, Karen Corburn, Sam Earnhardt, Rich Ahlf, Lisa Assoni, Anne Hollingsworth, Bruce Johnsonbaugh, Mike Kruley, Clare Smith, and Andy Shockley

**Absent:** Andy Fine and Marian Renvall

**Meeting** called to order by Lyn Sacco at 11:00 am

**Minutes:** Previous meeting minutes were approved unanimously (Thank you Clare)

<b>Treasurer's Report:</b>	Checking	\$29,165
	Savings	<u>\$12,629</u>
	Total	\$41,791

Outstanding Checks	\$0
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Restricted Youth Bridge Funds	<u>(\$3,236)</u>
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Available Funds	\$38,555
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**Fall Sectional:** Anne discussed the reasons for the success behind the Fall Sectional. The Publicity was very good with over twenty one thousand e-mails being sent out to promote the event over an area from Paradise to Monterey and flyers being distributed to local clubs. There were no competing events from the peninsula plus a youth discount encouraged more families to attend. The addition of stratified pairs on Sunday provided games that 14 tables of people took advantage of. The attendance for our Fall Sectional exceeded not only our Spring Sectional but, also our 2018 Fall Sectional by a YOY increase of 17%. The new lunch provider Eric's Deli received positive feedback from the attendees and the manager followed-up after the event to see if they could provide food for future events.

Sam was able to help recruit youth to help the board members setting up the room and to act as caddies at the Sunday Swiss games. Anne also received a thank you note from the Palo Alto Youth Bridge group. We need to do all we can to encourage the youth interested in our game. Anne also took pictures of our winners and posted them on the District 21 web site.

The Spring sectional is already booked for April 25 & 26, 2020 at Dougherty H.S. In 2020, we will incur a cost of \$0.005 per e-mail sent. If this cost had been in place in 2019, it would have cost \$105 for our Fall event. Recommendations to keep the same schedule for our Spring 2020 event as we had for our successful Fall 2019 event were made.

**Nominating Committee:** Sam spoke to a few people that might be interested in joining our board for this coming year. Anne has a list of the requirements for new board members that had been previously prepared that she will share with Sam. Bruce shared that due to the lag over the holidays we like to have the new board members start in December.

**Mentoring:** Karen stated that the biggest difficulty that she has had is finding mentors that have the time to spend with mentees. Publishing requests were never enough, but she was able to convince some people with face to face cajoling. While successful this method is quite time consuming. Often the more senior mentors play in the open games, but the mentees are not willing to play in the open games. For best results, the mentees need to have accumulated a base of information and experience before a mentor can be of greater value. One of the keys for the mentees is that they have the desire to learn this game, hopefully for a lifetime. The key for the mentor is that they have the commitment to teach and share the joy with the mentee for our game.

**Old Business:** Bruce brought the specifics from CCBC's October request for equipment replacements. They will be purchasing 25 new bridgemates, a new server, and carrying case. This was the only equipment request made by the October deadline for 2019 hardware. The motion to help CCBC with a percentage of the purchase price was made by Sam and seconded by Anne. The motion passed unanimously.

**New Business:** Anne brought up the idea that the Unit could help the clubs celebrate the season by offering to reimburse for Holiday celebration games held in December at the rate of \$12/table for up to 18 tables. As a caveat, none of this money can be used to reimburse for alcohol purchases. The clubs can request this reimbursement after the games have occurred. This is in recognition of the help from the clubs to have made 2019 such a success for Unit 499.

**Meeting Adjourned** at 12:04 pm