

May 16, 2010

Unit 499 Board minutes

Attendees:

Board members: Iris Libby, Grant Robinson, Teresa Boyd, Pat George, Bob Collins, Judy Keilin, Board Volunteer Bill George, Lyn Sacco.

Rosalind Juo Cunha, Bruce Johnsonbaugh, Ally Whiteneck, Frank Conception, Dan Friedman, and Greg Vance were absent.

1. Treasurer's Report:

Brian Eisenberg presented a financial report on the unit's operating activities through March 31, 2010; a special report on the Diablo Valley Sectional held at Pine Valley Middle School in April 2010; and an update on the April 30, 2010 and fiscal year-to-date operating results.

For the first quarter ending March 31, 2010, the Unit accumulated a total of \$759 in earnings, and incurred expenses of \$1,622 for a quarterly net deficit of expenses over revenue of (\$863). Due to the current operating deficit, the Unit also reduced their operating cash balance by (\$343) from the beginning of the year.

The Diablo Valley Sectional ("DVS") was down 46 tables from last year, for a loss of \$1,621 in table fees. Total expenses increased from the prior year sectional by \$795. The resulting combination of reduced fees and increased expenses limited the current year sectional operating earnings to \$250.

April operations included accrued membership fees and interest income. However expenditures included the biennial membership directory of \$1600, declarer expenditures of \$444, and other general & administrative expenses. Total expenditures amounted to \$10,390 including the DVS, and total revenues including the DVS amounted to \$8,160, for a net deficit of expenses over revenues of \$2,210 in April 2010. Cumulatively year-to-date through April 30, 2010, the net deficit exceeds revenues by (\$3,074).

Total payables at the end of April 30, 2010 amounted to \$4,800, consisting of sectional site rental fees, supply expenses, and mentoring program fees. The total cash balance at the end of the April amounted to \$27,607 resulting in a negative cash flow of (\$1,118) fiscal year-to-date. The Treasurer noted that at the current rate of expenditures, cash would be reduced to \$20,000 by the end of the year.

The full Treasurer's Report with a more complete breakdown is posted on the bulletin board at the Bridge Center.

2. Bob Collins will call ACBL to check out re-submitting for a sectional in the first week of April next year. Discussion on keeping Pine Valley as the location. Box lunches for the Sunday game to go to \$7.00 including a drink.

3. Changes on Board:

Dick Mayer has resigned, as has Sharon Tarpinian. Lyn Sacco has been appointed the new secretary, and was unanimously approved by the Board. Teresa Boyd is moving to publicity and calendar. It was noted that Greg Vance has not been involved much.

4. Ally's program in an amazing success, people who come for it love it as well as the mentors love it. Grant Robinson, Larry Miller, Mike Bandler have all been very involved in writing the script for the made up hands. New players will be funneling into the bigger games; everyone is engaged reinforcing what they are learning in classes. Mentoring sessions are revenue neutral. Ally needs to come to the board with a budget for the mentoring program.

5. Iris will talk to Greg Vance and Dan Friedman about continuing on the Board. Frank Conception needs to meet with Grant Robinson regarding what he needs to do, as well as the next Pro-Am.

Old Business:

Put the directory online, privacy issues brought up. Discussion as how to have people ok emails and phone numbers on the web. Suggestions were to make a forum with a spread sheet send info back to somebody who types up a list. Much discussion, bottom line is that the list could be forwarded to the website, cut and paste, no problem.

New Business:

1. Ron has suggested that the unit game prices should go up – the board would look at stopping the subsidizing of the Sunday unit game. Currently, the Sunday unit games are averaging 14-16 tables. The Treasurer suggested we should move our focus from subsidizing the game to bringing in special speakers for the game, and provide informative guidance on bridge topics. The Unit could sponsor the teacher to lecture and play in the Unit game. Brian was tasked with researching it further along with Frank Conception being in the loop.

2. The dealing machine issue came up with Judy Lowe thinking that boards should be made for free for unit games. Grant Robinson was going to take care of the issues – the unit can subsidize for the making up of the boards. General agreement unit games will not be charged for the directors for the cards. Motion made and seconded as to no charge for directors for making up of cards – unit will subsidize the making of the cards. Motion made and seconded, unanimous approval.

3. Bill George web masters report – He has set up a mentoring web page at <http://unit499mentors.bridgeforyou.com> that Ally Whiteneck hopes to update. Same domain name as mentor hands except at root address. Site will go live soon at <http://unit499mentors.bridgeforyou.com>.

4. Judy Keilin Bridge for schools has one possibility for the fall.

No further new or old business being proposed, Meeting adjourned at 12:30
respectfully submitted,
Lyn Sacco, Secretary